

## Company News

FOR IMMEDIATE RELEASE

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### **VALOGIX TEAMS WITH IRONWARE TO PROVIDE INTEGRATED ADVANCED INVENTORY MANAGEMENT SYSTEMS TO SAP® BUSINESS ONE USERS**

Saratoga Springs, NY – July 11, 2005 – Valogix, Inc., a provider of value-based inventory planning and forecasting solutions, and IronWare Technologies, a provider of warehouse management and RFID systems, announced today that they have formed a partnership to bring full-featured inventory and warehouse management solutions to SAP Business One customers. To formally kick off the new partnership, Valogix and IronWare will be hosting a joint WebEx demonstration for SAP Business One resellers to illustrate the powerful return on investment their customers can achieve.

SAP Business One is an affordable, integrated business management solution designed specifically for small and midsize businesses. Exceptionally user-friendly and easily tailored to meet businesses' changing needs, SAP Business One delivers a unified picture of up-to-the-minute business information allowing users to achieve new levels of control and profitable growth. SAP Business One provides real-time access to integrated financial, operational, and sales management information.

Valogix specializes in integrated inventory forecasting, planning, and optimization solutions for finished goods, aftermarket service parts, and MRO inventories. For more than 17 years, the Valogix team has provided companies around the world with solutions that have generated high ROI. The advanced technology system forecasts future demand, sets stocking levels, creates replenishment orders, and optimizes the inventory.

IronWare Technologies delivers fully integrated warehouse management solutions supporting a paper-based environment, batch via cradle or using radio frequency handheld devices for immediate and accurate tracking of all activity within the warehouse. RFIDs is the first solution to support any wireless communication device running on the Windows Mobile 2003 operating system, capable of viewing inventory by bin location, and scalable to accompany any size warehouse.

“Together, Valogix and IronWare deliver powerful and comprehensive inventory and warehouse optimization solutions for the distribution industry. We are excited about our partnership and the launch of our combined expertise to the SAP Partner channel,” noted Mark Mynatt, Vice President of Sales and Marketing for IronWare Technologies.

(more)



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Valogix's solutions improve financial performance by generating positive cash flow. Results typically are a) Reduction in inventory investment; b) Improvement in user productivity; c) Reduction in spend on replenishments; d) Improvement in employee and customer satisfaction; e) Reduced emergency shipping and expediting costs.

"IronWare's warehouse management systems, RFIDs, are an incredible compliment to Valogix's advanced inventory planning solutions," stated Dawn DiLorenzo, Channel Development Manager with Valogix. "The collaboration between our two companies offers a considerable return on investment for SAP Business One users and powerful value-add for SAP Business One resellers."

**WebEx Details:**

The WebEx is scheduled for Wednesday, July 19 at 11:00am EST (9:00am MST). To register for the demonstration, please call 303-832-3970 or 518-934-8042 or click on the registration link under Events on IronWare's website at [www.ironware.com](http://www.ironware.com).

**About Valogix:**

Valogix's advanced inventory planning and optimization solutions automatically forecast future demand, set stocking levels, create replenishment orders, and optimize the inventory. The solutions are easy to use and provide rapid ROI like dramatic cost reductions, improved productivity, and increased customer satisfaction. Products include VALOGIX® Inventory Planner, VALOGIX® Parts Planner, and VALOGIX® MultiLink.

Since 1988, the Valogix team has been providing dramatic results to companies worldwide. Valogix is located in Saratoga Springs, NY and has representatives across the US, Canada, Australia, New Zealand, Europe, UK, and Scandinavia.

For more information contact: Tom Glacken at 410-312-7780 or visit the company web site at [www.valogix.com](http://www.valogix.com).

**About IronWare Technologies:**

IronWare is a single source solution provider offering implementation, support, training, network services and custom development of complete distribution and warehouse management solutions for small to mid-sized businesses nationwide.

Since the launch of RFIDs, IronWare has been recognized as an industry leader in the distribution and warehouse market space delivering an affordable add-on solution to SAP Business One with quick implementation time and rapid ROI for end users.

For more information contact: Mark Mynatt at 303-832-3970 or visit the company web site at [www.ironware.com](http://www.ironware.com).

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